

“turning passion into profits” 131 546

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Issue # 30

## Welcome!

To the latest *Out'n'About* Newsletter.

Now, I don't know about you but from where I sit it has been an incredible busy start to the year .. and if I have to say the obvious .. what a **hot** start to the year.

We are in the midst of a heat wave in Perth and bokings are still going through the roof for all manner of jobs from washes to shampoos and cut & polishes. And, I have to say that, my clients have been incredible .. copious glasses of water .. shade –

'we'll move the other cars so you can work in the garage' .. and even the occasional 'cold one' to take home for later.

In contrast, if I ask you to cast your mind back 10 days to the 20<sup>th</sup> January do you remember the thunder storm that hit Perth. Absolutely torrential !

It seems you never can tell what's going to happen and I guess that that's one of the attractions of working for yourself. You'll never be bored when you become a Jim.

See you *Out'n'About* .. **Allan Fox**



## 44 Tonne Mobile Crane

I have a client who owns the most fascinating business, he buys old machinery and then subsequent supplies complete machines or spare parts, to whoever wants to buy them.

Earlier this month I was asked asked to clean this mobile crane before she was shipped to Singapore and onto .. destination unknown ?

It's all in a days work and I have to say that I thoroughly enjoyed climbing all over it before she went on her way.

## Same Location – Smaller Rig

As I said, he's a fascinating client and to get around his yard he recently bought the "Kubota" at auction.

I spent about an hour with a high pressure hose removing red dirt and this was the result.

Looking at the background of both pictures you can guess at the challenges of keeping anything clean in this environment however it doesn't mean that you don't try. I visit him every month and I do Wonder what he might ask me to clean next ?



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## Keep the Faith

I had a call from Adam recently and he started by saying “You know the most important thing about this job is to keep the faith” and he went on to explain that he had left home expecting a pretty good day. When he arrived his client wasn’t there. BUT he was approached and he picked up alternate works.

Then, just as he was nearing the end his client arrived and topped off a great day.

## Clean Wheels – As simple as A B C



Most luxury vehicles have the same problem i.e very dirty wheels, the result of the brake pad material and resulting dust.

Start by spraying on ‘Wheel King’ by Autosmart Australia.

Allow to sit for a short time but not to dry.

Rinse with a high pressure hose to shift all the gunk.

Wipe dry using a ‘dirty’ chamoise.

## Final Touch

### First Impressions

This is a product from Autosmart that I hadn’t used before, although I do use a Maguiar equivalent that is first class.

My *first impression* is that I like it a lot.

I have used it on black cars to remove excess wax and to get rid of the hot weather drying marks and it has proven to be both easy and effective to use.

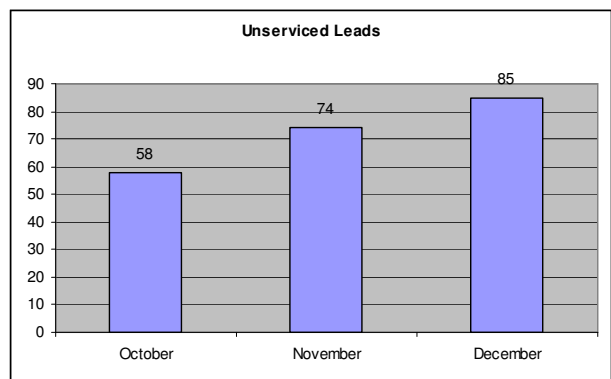
Price \$80 for 5 litres.

## \$\$ Saving Tips

No #1: Vacuum heads with bristles tend to soften and become less effective. To overcome this give them a haircut – shorter bristles are firmer and will do a much better job.

No #2: Power cables are easily damaged if you run them through doorways. To overcome this use a length of poly pipe [or similar] slit down length and wrapped around cable. Put this in the doorway. No damage to cable.

## Unserviced Leads



In December Lea took 1 Lead, Adam 5 Leads, Bevan 6 Leads and Tony 7 Leads and 85 leads went unserviced, with no one to complete the jobs.

Seriously, how many more Jim’s could we have kept busy, if only we had them ?

Now is the right time to be talking to me about becoming a Jim.

## Celebrity Status ?

Last week my wife was in the Post Office, doing some banking, when she was asked by the counter lady if she was Jim’s Car Cleaning.

Robyn replied ‘Yes, but my husband does the cleaning’ .. to which the assistant responded .. ‘I’ve heard about him, he’s good isn’t he !’

## Why you should be a Jim ?

Earn what you want – work when you want – enjoy your life ..

Jim’s Car Cleaning 0407 086 470

You too can be a Jim ..

Don’t delay .. call today .. take the leap .. be your own boss ..